

# The Career Insider

BY JENNIFER RALLIS

## 5 ways to make your boss love you

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Worried about losing your job? Who isn't? In today's economy those who have a job are doing whatever it takes to stay employed. For many this means getting in good with the boss. And having a boss who loves you may be a wise career saving move when it comes time for lay-offs!

### Here are some strategies that may get your boss to love you

#### Develop a legitimate, friendly relationship with your boss.

This doesn't mean that you should kiss-up or brown-nose, rather find commonality between you and your boss and strike up a conversation and develop a relationship from there. Possible talking points may be a shared interest in a certain sport or hobby. Be genuine with your interactions with your boss and don't cross the line by getting too personal with them.

#### Become a trustworthy employee.

Do what you say you will do in the timeframe you have committed to. When you make an error, be the first to tell your boss and let them know how you are going to rectify the problem. And always maintain your boss' confidentiality. Your boss will soon regard you as a valuable, trusted member of their team.

#### Do an outstanding job

You and your boss are interconnected. Your good performance is reflected upon your boss. Simple things like arriving to work on time, minimizing personal phone calls and limiting days off will significantly improve your job performance. Ensure that you meet deadlines, achieve quotas and resolve issues in a timely manner. Your stellar performance will make your boss look good and that is good news for your relationship.

#### Go the extra mile

Do more than what is expected of you. When it is required, put in the extra hours to meet a deadline. If you are required to make ten customer calls a day, make eleven. If you see a potential problem, find a solution and present it to your boss. Your hard work will be noticed.

#### Know when to stay quiet

You may occasionally disagree with your boss' decisions or not like their management style or the way they dress. Unless you are asked for your opinion, keep your comments to yourself. Speaking with co-workers about your negative feelings toward your boss will hinder your relationship and could threaten your job security.

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